

## Schylling Terms and Conditions

### Group A: Store Only

Only customers that operate an independent brick and mortar specialty retail store(s) are eligible for our seasonal, trade show and special terms, pricing and dating programs. All accounts must complete our customer profile sheet for approval.

- Minimum order and quantities apply
- Net 30 days FOB Rowley Mass for approved customers only
- See Seasonal Programs for other special terms and dating

### Group B: Store and WebSite

- Group A store accounts that also have a stand-alone website are governed by the Group A terms and conditions.

### Group C: WebSite Only

Accounts that maintain an independent e-commerce web site and have no physical store must have their website approved before we will accept their orders. These accounts must complete our customer profile sheet for approval. All orders are subject to the following terms and conditions.

- Case pack quantities only
- Orders FOB Rowley Mass
- \$2,500 qualifies for FFA (*Select items are excluded from the FFA program*)
- Net 30 days for approved customers only or Prepaid

### Group D: Third Party WebSites No Store

N/A

### Group E: Store and 3rd Party Website

Approved Group A accounts wishing to sell our products on third party websites must separate their orders and clearly indicate on the order if it is a bricks and mortar store order or a 3<sup>rd</sup> party website order. All 3<sup>rd</sup> party website orders must be clearly labeled “ 3<sup>rd</sup> party website” and indicate the name or names of your online store(s) for tracking and compliance purposes. Your account must be in good standing with no *current* MAP violations. All accounts wishing to sell on third party sites must complete and sign our customer profile sheet for approval. You must identify the online trade/merchant names you will be using and notify us of any new names within 5 business days. All sales on third party sites such as Amazon and Ebay are governed by our Minimum Advertised Price and third-party internet resale policies (collectively, the ‘Policy”).

3rd Party orders receive the below terms:

- Case pack quantities only
- All Orders FOB Rowley, Mass, No FFA
- Prepaid or Net 30 day terms

1/1/17

